Logenix Global Insider
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Tanzania is a beautiful nation home to vast wildlife, national parks, and a newly invigorated tourism industry. While new leadership has sparked a positive change for the country’s political path, the country remains locked in an unrelenting battle against malaria, HIV/AIDS, and tuberculosis. The United States has a longstanding history of providing aid to Tanzania in this battle and, for two decades, Logenix has supported Tanzania as a critical supplier of essential medicines and supplies.

Every year, millions of Tanzanian lives are affected by these diseases; annually malaria infects approximately 4.4 million individuals and HIV 1.7 million. To combat the devastating impacts of these diseases requires a reliable supply chain of pharmaceuticals, medicines, medical supplies, and preventative strategies. In the last decade, Logenix has delivered nearly half a billion dollars in crucial materials to Tanzania -- providing, antiretroviral pharmaceuticals, temperature-controlled pharmaceuticals, lab supplies, testing kits for HIV/AIDS, malaria, and tuberculosis, critical oxygen supplies, and malaria bed nets (LLINS).

Logenix’s extensive experience and industry clout allows us to build relationships with local partners across the developing world. The impact of this in Tanzania has been to accelerate timelines and negotiate millions of dollars of costs savings for donated goods. Specifically, at the Dar es Salaam port, Logenix has worked with partners to innovate the customs clearance process to dramatically expedite timelines; Logenix managed supply chains of medicines and equipment now take less than a week in most cases — 75% lower than most competitors. This timeline reduction has resulted in savings of hundreds of thousands of dollars in landed costs for our clients.
In 2022 Logenix delivered more than 1,300 containers of essential infrastructure medicines and materials, valued over $200 million USD, to Tanzania.

This year, as an example of our large country wide operations, Logenix managed a distribution of nearly 200 containers of LLINS, valued at roughly $10 million USD. Over a five-week timeframe we managed Last Mile deliveries to 6 separate regions spread across the country and successfully distributed 4 million LLINS! Due to the significance of half the total volume of nets going to the Northwestern region, Kagera, the Tanzanian Minister of Health travelled to the region to accept the materials.

While Logenix leads in the delivery of public health throughout Tanzania, we also manage supply chains for other large-scale infrastructure. As featured in our February 2023 Global Insider one of the largest was a project to expand energy via the construction of high-tension power lines. In this operation our Last Mile services proved unparalleled yet again, as we managed and delivered 126 containers of power equipment from the port in Dar es Salaam to the remote villages of Kibondo, Kasulu, Kakonko, and Uvinza, within the Kigoma region -- nearly a 1,300-kilometer journey.

Logenix expertise and capabilities as a critical logistics cog, consistently and efficiently supports efforts to prevent disease, improve basic infrastructure, and save lives in Tanzania.
Within the U.S. Department of State sits an important government agency that rarely makes national headlines but plays a critical role in advancing US foreign policy. It’s called the Bureau of Overseas Buildings Operations (OBO), and included in their jurisdiction is the building, construction, and maintenance of U.S. Embassy buildings worldwide.

Whether it’s building new embassies from the ground up, or performing vital maintenance on existing structures, OBO’s mission requires logistics partners with a proven track record of precision, dependability, and safety amidst unique circumstances.

For over 20 years, Logenix has been answering that call, providing shipping services for Embassy building contracts into nearly 100 countries on six continents.
The highly sensitive nature of materials needed to construct a U.S. Embassy building means preparedness and adaptability are paramount. The Bureau of Diplomatic Security develops compliance policies and programs for all OBO projects, with a set of security standards for construction, procurement, and transit security of construction materials. Throughout each operation, Logenix upholds stringent container requirements and adheres to rigorous security inspections to ensure the utmost compliance to standards.

Other challenges arise from space and time constraints. In some cases, working around scheduled Embassy activity and public traffic volume has meant operating only at night. In others, scarce offloading space has mandated quick adaptation without compromising cargo integrity, in one case leading to offloading by hand via an off-site parking lot. To keep construction projects on schedule, the resourcefulness of our global network of agents and partners allow us to act quickly: whether it’s purchasing new equipment or opting for air-freight services to deliver building materials urgently needed for the project to remain on schedule.

Inventory services must also be highly scrutinized to meet guidelines set by the U.S. State Department. Over the years, this has included the inventory of massive shipments of building supplies into our management and tracking system, LTS 7.0, to meticulously cross check against robust purchase orders. With a wide range of cargo destined for US Embassy locations to keep them secure and operating efficiently, tracking and documentation requires a heightened attention to detail at every step.

Logenix is proud to help the United States Government carry out this mission critical work.
Logenix Logistics India Private Limited was awarded "Best 3PL Company Overall" for Logistics & Supply Chain Leadership at the National Awards for Excellence on September 14th, 2023.

Joseph Babu, Deputy Regional Manager of the South Region, and John Mekenro, Branch Manager of Bangalore, accepted the award on behalf of Team Logenix at the ceremony in Bangalore, India.

Logenix is extremely proud of our India Team, and commend them for their innovation and commitment to excellence.
Industry News

MSC-Zim Alliance Strengthens, with VSAs 'Across Multiple Trades'

“The world’s largest container line, MSC, is joining in an alliance with tenth-ranked Zim across “multiple trades”, as both carriers prepare for life outside their cooperation with Maersk within the 2M Alliance.”

Read Article

Panama Canal Water Levels at Historic Lows, Restrictions to Remain

“The restrictions, implemented earlier this year to conserve water amid prolonged drought, triggered a backlog of ships waiting to pass the key global waterway, which handles an estimated 5% of world trade, contributing to more expensive freight costs ahead of the approaching Christmas season.”

Read Article

Outlook is Positive for African Air Cargo Carriers as Trade with China Grows

“African carriers have been a shining star in an otherwise dismal global airfreight market. Year-to-date through July, freight tonne kilometers (FTKs) are up 4.9% year-over-year while capacity is up 13.6%.”

Read Article

Asia to Europe Spot Rate Plunge Pushes Carriers to Cancel Loops Last Minute

“Container spot rates ex-Asia to both North Europe and the Mediterranean have fallen sharply again this week, prompting carriers into last-minute cancelled sailings.”

Read Article
Thank You

We would like to thank all of our clients and partners for the impactful collaborations both featured and not featured in this newsletter.

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