Logenix Global Insider
The Official Newsletter of Logenix International

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APRIL 2023 | ISSUE 16
Logenix
Global Impact
In Ethiopia

As the preeminent logistics provider to and through the developing world, Logenix continues to impact countries with complex histories of poverty, conflict and humanitarian crises. The needs of people in these areas are as multifaceted as the experience required to successfully deliver lifechanging shipments.

In order to help address these diverse needs, our global teams work with clients from around the world who are powered by a variety of aid-based missions. Through these projects, we increase medical capabilities, improve education and expand crucial infrastructure as seen in our recent shipments to Ethiopia.

Valued at over $52,389,500, we have delivered 460+ shipments via ocean (2,292,246 kg) and air (799,847 kg) for just one client. Within these shipments were bed nets, contraceptives, malaria pharmaceuticals, HIV medicine and Rapid Diagnostic Tests (RDT) for both malaria and HIV. We have also applied our expertise in shipping medical equipment on behalf of another client that required specialized temperature controlled solutions. In these air shipments of COVID supplies, HIV related goods and lab equipment to Ethiopia, over 18,500 kg valued at more than $5.3 million were transported and delivered at the required frozen temperature. The 68,500 kg of remaining cargo that did not require cold chain handling was valued at more than $9.9 million.

In addition to these critical medical supplies, our Logenix teams have managed shipments of other cargo essential to Ethiopia's development. As globalization continues to change the world and how it operates, it is increasingly important for countries throughout the developing world to have access to the necessary infrastructure, equipment and educational supplies. In alignment with this comprehensive approach, Logenix facilitated the delivery of musical instruments to one of the newly established universities in the Amhara region of South Wollo, Ethiopia earlier this month. Wollo University was established in 2005 with a vision to accelerate the industrial and social development of Ethiopia by bringing quality education to the community. This rapidly growing institution is on the path to being one of the top leading universities in Ethiopia and East Africa.
As with most shipments to remote parts of the world, there were challenges that we needed to overcome. Like many countries throughout the developing world, local teams in Ethiopia do not have the background or niche knowledge needed to efficiently navigate the duty exempt process. Our unrivaled network of agents continue to make an unmeasurable difference by walking our clients through how to obtain exemptions, which entities need to be contacted for approval and other steps necessary for successful deliveries. Regardless of the type of cargo, these Logenix shipments are made possible by the dedication of our global teams and expert network of agents.

### ADDITIONAL LOGENIX SHIPMENTS TO ETHIOPIA

**PIECES TO AN IMPORTANT HUMANITARIAN PUZZLE**

<table>
<thead>
<tr>
<th>1 Client</th>
<th>90 Recent Shipments</th>
<th>Total Value: $31,007,600+</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>PPE</strong></td>
<td>Ocean</td>
<td>179 CTRs</td>
</tr>
<tr>
<td>Oxygen Supplies</td>
<td>Ocean</td>
<td>5 CTRs</td>
</tr>
<tr>
<td>Pharma</td>
<td>Ocean</td>
<td>8 CTRs</td>
</tr>
<tr>
<td>Pharma</td>
<td>Air</td>
<td>43,617kg</td>
</tr>
</tbody>
</table>

- **Laptops & IT Equipment**
- **Indoor Residual Spray (Insecticide) Supplies and Equipment**
- **Medical Models & Simulators**
- **Donated Medical Supplies & Equipment**
- **Books & School Supplies**
One Year of Support in Ukraine

Logenix has been at the forefront of providing aid to Ukraine and the surrounding region since the war began last year.

Our teams and partners have delivered over 130 shipments via air, ocean and truck from more than 10 origins such as Thailand, India, Korea, Netherlands, France, USA, UK, Sweden, Belgium and Austria. Valued at $17+ million USD, each of these shipments required extensive planning and complex solutions to efficiently and effectively move cargo to their destinations.

Our Logenix teams have been working on behalf of three of our biggest clients to continue the flow of essential supplies into Ukraine. Since February of 2022, we have delivered 1136 pallets in over 67 shipments for just one of these clients. Within these deliveries have been more than 254,300 kgs of life-saving HIV pharmaceuticals requiring cold chain handling, HIV test kits, family planning supplies, PPE, COVID test kits and lab supplies including reagents. Valued at over $10 million USD and originating from 7 countries, we utilized air, ocean and road freight options to successfully move the cargo. 516 pallets weighing 145,271 kgs were shipped via air through Warsaw, 98 pallets weighing 23,008 kgs were shipped via truck from the EU through the border of Poland and 12 containers of 523 pallets weighing 86,030 kgs were shipped via ocean through the Gdansk port.

Between two of our other major clients, we have delivered 62 shipments valued at over $7 million USD combined since the war started. Made up of commodities such as COVID kits, Tuberculosis kits, HIV kits, various pharmaceuticals, PPE, oxygen supplies, Blood Gas Analyzers and other lab equipment, these shipments traveled via air, road and ocean freight from multiple origins. The highest combined shipment value traveled through air freight from origins such as China, South Korea, Netherlands, USA, and France via Poland. This cargo weighed a total of 60,536kg. In addition, 17 containers traveled via ocean freight and 4,085kg traveled from Europe via Poland over land. All of these lifesaving supplies were delivered to major cities in Ukraine such as Kyiv and Boryspil.

Logistically the Best
Initially, the only way for our teams to move shipments into Ukraine was to utilize RARS, a Polish Agency for Strategic Reserves that supported movement from Poland to Ukraine at the beginning of the war. Through this agency, we began delivering critical medicines, PPE, and medical equipment primarily to Kyiv. We were then able to expand our capabilities by working with a designated partner in Ukraine who was eventually able to obtain vehicles to move temperature-controlled shipments into Ukraine. These movements did not come without difficulty, however. Trucks had to wait at the border in order to avoid ongoing attacks and bombings which resulted in delays. In addition, there were newly created processes for specialized documentation and registration which required an in depth understanding of the needed customs clearance and on forwarding procedures.

As experts in navigating active conflict areas, our Logenix teams have been equipped to develop actionable plans, mitigate unanticipated issues and address all of our clients' needs. Our unique knowledge of routing solutions and document procedures as well as our connections with the highest tier of partners/agents continue to enable us to keep shipments to Ukraine on-budget and as on-time as possible despite complexities that arise.
Industry News

China’s logistics sector sees steady growth in March

"China’s logistics sector has continued its steady growth in March 2023, with the logistics market index increasing by 5.4% compared to February to hit the 55.5% benchmark, according to the China Federation of Logistics and Purchasing."

Read Article

Africa-Asia route sees 39% demand growth in Feb: IATA

"This was half the rate of annual decline seen in the previous two months (-14.9 percent and -15.3 percent, respectively). February demand for air cargo was 2.9 percent higher than pre-pandemic levels (February 2019) – the first time it has surpassed pre-pandemic levels in eight months."

Read Article

China’s container depots fill up as exports feel the pinch

"Due to this, we see ripple effects, such as depots working at maximum capacity and not being able to accept new clients."

Read Article
Thank you

We would like to thank all of our clients and partners for the impactful collaborations both featured and not featured in this newsletter.

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